



The Pennsylvania Chiropractic Association, in conjunction with the Association of New Jersey Chiropractors and ERISAclaim.com, will present a comprehensive Insurance and Managed Care Seminar for all Chiropractors and their staff.

Erisa

The Super Power To Chiropractic Collections

Thursday, November 18, 2004

Radisson Hotel Valley Forge ~ Buchanan Room ~ King of Prussia ~ PA

Dr. Jin Zhou and Dr. Spyros Bakis

Reimbursement & Compliance Consultants

www.ERISAclaim.com

You will learn how to properly handle all denials such as:

- Medical Necessity or Maintenance Care
- Bundling & Down Coding Denials
- Policy Exclusion Denials, No DC Coverage
- Overpayment Refund Requests & Already Paid Claims Auditing
- Denials of Physical Therapy Treatment Administered by a Chiropractor
- Multiple Co-Payments on the Same Visit

You will also learn how to properly request the Summary Plan Description (the policy), relevant plan documents, rate tables, medical review reports and more.

You will learn what the Federal rules for health insurance claims are and how they are primarily protecting you.



ERISA: The Super Power To Chiropractic Collections Thursday, November 18, 2004

Radisson Hotel Valley Forge ~ Buchanan Room ~ King of Prussia ~ PA

Doctor's Name: _____

PCA Member _____

ANJC Member _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

List of Attendees:

1. _____ 2. _____ 3. _____

Registration – Lunch On Your Own

_____ Total Number of Attendees

\$249.00 for each attendee

\$199.00 per attendee if you register by October 18, 2004.

All registrations **MUST** be received 8 days prior to program date. No late or at-door registrations will be accepted!!!

Register By: FAX: 717.232.8368

MAIL: PCA, 1335 North Front Street, Harrisburg, PA 17102

_____ Check Enclosed (Please make checks payable to: **PCA**) Amount Enclosed \$ _____

Credit Cards: _____ Visa _____ MasterCard _____ American Express _____ Discover

Card Number: _____ Expiration Date: ____/____/____

Signature: _____ Amount to be Charged \$ _____

Registration Policy:

All registrations **MUST** be faxed or mailed to PCA Headquarters. **No telephone registrations will be accepted.**

Cancellation Policy:

All cancellations **MUST** be in writing. A \$50.00 administrative fee will be withheld per attendee. "No Shows" the day of the seminar are liable for the entire fee. **Every attempt is made to offer this program as announced. This program will not be cancelled due to inclement weather except in the event of a State Emergency.** PCA is not responsible for any expenses incurred by registrants due to program adjustments or cancellations. For further information call the PCA at 717.232.5762 or the ANJC at 732.264.4200.

ERISA Claim Appeal Book & System Will be Available for Sale at the Seminar

Dr. Jin Zhou and Dr. Spyros Bakis have agreed to make a donation to PCA & ANJC for every purchase made.

"ERISA for Physicians: Healthcare ERISA Claim Denials & Appeals"

With 2004 Update



\$450.00

CD Book – More than 790 pages and Electronic Version of all of the appeal letters found on CD Book with free technical support for CD Book and free appeal network support for 15 days